

Specialty Supplier of Durable Medical Equipment to Treat Chronic and Acute Conditions – East Coast**2009 Revenue: \$12.8MM****2009 EBITDA: \$1.3MM (10%)****2010P Revenue: \$14.3MM****2010P EBITDA: \$1.9MM (13%)**

PROFILE: The Company is a specialty supplier of durable medical equipment (DME) and supplies to treat chronic or acute medical conditions in the home.

From 2006 to 2009, the Company grew its sales at a compound annual rate of 42%. The Company served over 7,000 patients in 2009. The current U.S. market for the Company's products is approximately \$.250 B and is expected to grow in excess of 15% annually over the next five years. Over 85% of the Company's patients are over 50 years of age; virtually all are insured, with about half insured by private insurance programs.

The Company's business model is finely tuned; a combination of proprietary medical administrative systems specific to the treatment area and reimbursement requirements, in conjunction with highly regimented, well trained, well paid, and tightly controlled sales and in-home service human resources. Near to intermediate term core growth will come from existing geographies, with higher growth rate prospects in less mature geographies (5 States of the 14 currently served), and in new geographies. The Company is adding a significant new product offering in 2011 which can double its sales in its service markets.

As indicated below, the Company has invested significant S,G&A resources in developing new geographic markets; S,G&A scaling is expected to develop as the Company's growth rate moderates downward over time. Management, systems and controls are in place for accelerated growth from penetration, expanded product offerings, and geographic expansion.

in (000's)	Actual			Forecast		
	2007	2008	2009	2010 P	2011 F	2012 F
Net Sales	6,780	10,161	12,735	14,286	18,666	22,755
Gross Profit	3,548	5,732	7,290	7,759	10,138	12,359
S,G&A Expense	1,986	2,942	4,196	4,628	5,609	6,382
Operating Income	1,246	1,487	1,249	1,899	2,919	4,014
Ebitda	1,246	1,487	1,302	1,906	2,928	4,025
YOY Net Sales Growth	54%	50%	25%	12%	31%	22%
Gross Margin	52%	56%	57%	54%	54%	54%
S,G&A to Net Sales	29%	29%	33%	32%	30%	28%
Ebitda Margin	18%	15%	10%	13%	16%	18%

OFFERING:

A sale or control recapitalization of the Company. Transition assistance by owner/CEO for up to 18 months. The Executive Officer and his management team are intimately familiar with the day-to-day operations of the business and have the expertise to continue running the business post sale, with or without the owner.

TRANSACTION TERMS: Indications of interest are being considered.

Seller is exclusively represented by Aaron, Bell International, Inc. (ABI). All information is strictly confidential, provided by the Seller, subject to change or removal from the market without notice and not warranted by ABI. This information is NOT to be distributed to any third party. All contacts with Company or their employees must be approved by ABI in advance. For additional information, please contact:

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